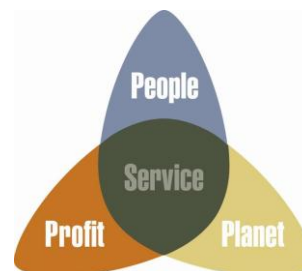


## Consultant Roster

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### *Social Enterprise Associates – Company Information*

**SOCIAL ENTERPRISE ASSOCIATES** is an international consulting firm with a diverse network of development experts and practitioners. We offer affordable professional services – business acumen, managerial experience, strategy for financing opportunities, and practical research – for development initiatives and businesses. The company fosters market oriented “triple bottom line” solutions which generate financial, social, and environmental returns in the for-profit, non-profit, public and donor sectors. It is a registered B Corporation.



#### COMPANY CORE COMPETENCY

Expertise	Development finance, post-disaster/conflict, private sector development (PSD), small & medium enterprise (SME), business development services (BDS), building enabling environments (BEE), microfinance, financial literacy, value-chain, agriculture, rural, financing new ventures, risk management, social investment, social enterprise.
Activities	Evaluation/monitoring, impact measurement, country assessments, market research, policy, standards, product development and documentation, IT/MIS, compliance, accounting, business/strategic planning, proposal development, public/private partnerships, financial projections, marketing materials, grant writing, donor relations, change management initiatives, training development and delivery
Other Sectors	socially responsible investment, the environment, sustainability, triple bottom line, public health, ecology, community development, waste

Lead consultants have worked in 50+ countries around the world. Our efforts have led to raising more than \$100 million. Consulting firm has familiarity with donor and private investor due diligence, and reporting.

#### SAMPLE INTERNATIONAL DEVELOPMENT ENGAGEMENTS

- AED ARIES program, USAID (Afghanistan): Developed strategy paper for national blueprint to advance SME sector, rural business development, and financing to same.
- Aga Khan Foundation (Zambia): Training in affordable financial services for low income people.
- Chemonics, USAID (Haiti): For an SME lender, called SOFIDES, conducted an evaluation for DCA guarantee re-authorization. Established risk assessment procedure and oriented staff to same.
- Environmental Defense Fund (Mexico): For fishing coop, evaluated operations, installed systems, and secured financing. For Oceans Division, conducted review of financing options for sustainable fishing.
- GFA Consulting Group, GTZ (Mozambique): Evaluated donor project. Conducted market assessment on feasibility of national trade association – AMOMIF. Wrote business plan, funding strategy & marketing.
- SEEP Network, Gates Funded Value Initiative (India, Pakistan, the Philippines): worked with 5 projects to develop sustainable plans, new products, new markets, and link to global North resources.
- SEEP Network, USAID Financial Services IGP (Malawi, Mexico, Morocco, Pakistan, Peru): Worked on access strategies to deepen financial services, resulting in 12 documents capturing learning at 5 banks.