

# Social Enterprise ASSOCIATES

www.socialenterprise.net  
Consulting solutions that solve real problems.

## ENTERPRISE IN ACTION NEWSLETTER

### Client Highlights

**New Mexico Recycling Coalition:** Facilitated the organization's annual strategic planning retreat to increase availability of recycling.



**Future of Fish:** New relationship working with businesses in developing the value chain to increase access to sustainable seafood.

**Shorebank Pakistan for Kashf Microfinance Bank Limited:** Developed rural market entry strategy and wrote loan product manual to provide farmers affordable financing in Pakistan.



December 2011 / Issue 25

## In this issue . . .

- Client Highlights
- In The News
- Recent Publications

### Check It Out

[Read](#) recent blog entries

- Understanding B-Corps
- Democracy in Brazil

### In The News

**Happy Holidays! What does the Occupy Wall Street movement inform us about the season?** See our latest Green Fire Times Article, [December '11 Edition](#).

**What is crowd funding and is it right for your fundraising?** Check out our article on the basics featured in the latest [Investors' Circle Newsletter](#).

### Seeking Referrals

Social Enterprise Associates provides consulting and capital advisory services primarily through word of mouth. Please share what we do with others. We're glad to hear from you at [info@socialenterprise.net](mailto:info@socialenterprise.net).

[VIEW](#) our core competencies and sample engagements.

[EMAIL](#) your request for Social Enterprise Associates' Consultant Roster.

### Holiday Gift Giving

Looking for socially responsible giving for this holiday season? May we recommend:

- Prosperity Candle (select Soc. Ent. Assoc. at check out)
- Permaculture Credit Union
- Eldot Designs Sustainable Furniture
- Carol Ware Recycled Jewelry

### Recent Publications

New additions to our online library:

**Tip Sheets #6-#8: Incorporating Your Business** Co-Authored with the University of Michigan Law School International Transaction Clinic, this series explains the legal documentation to register your company.

**Tip Sheet #9: Resources for Scaling Up Social Enterprises** Highlighting the use of networking organizations, financing entities, and academic programs to successfully scale up social enterprises.



### B Corp Service Partner

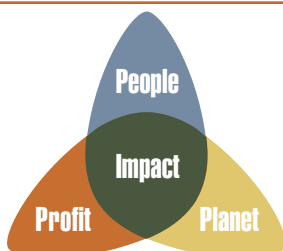
We renewed our B Corp membership & won the Louis & Clark Award at the annual meeting!

Fellow B-corps get 20% off our services.

### Short Takes

Special thanks to Fall interns — Stacy Klingbeil, Tim Gage, Annie Liu, & Elle McPherson.

**SOCIAL ENTERPRISE ASSOCIATES** is a US for-profit consulting company applying business principles to achieve community good. We value affordable, results-oriented client services. Contact us for your triple bottom line solutions.



WWW.SOCIALENTERPRISE.NET

Consulting solutions that solve real problems.

info@socialenterprise.net



+1-202-256-2692 • +1-505-715-6927

Washington, D.C.

Santa Fe, NM

Certified



Corporation

bcorporation.net